

For Information Only

Contract Awards Exceeding \$50,000 January 1 - March 31, 2018

Presented To:	City Council
Presented:	Tuesday, Jun 12, 2018
Report Date	Thursday, May 24, 2018
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Resolution

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Relationship to the Strategic Plan / Health Impact Assessment

This report refers to operational matters

Report Summary

Contracts Awarded from January 1 - March 31, 2018 During the reporting period there were Fourteen (14) Contract Awards of over \$50,000, which includes four (4) Standing Offers.

Bid Solicitations are advertised electronically on the City's website in the form of either Request for Tender or Request for Proposal. Where a Request for Tender is used, the Award is to the Lowest Compliant Bid. Where a Request for Proposal is used, the Award is to the highest scored Bid based on Best Value defined as the optimal balance of performance and cost determined in accordance with pre-defined evaluation criteria; all in accordance with the Purchasing By-Law.

Financial Implications

Sufficient funding exists within the previous approved budgets. Council approved policies for the Operating and Capital Budgets enable staff to reallocate budget dollars in order to award tenders when the tendered amount exceeds the budgeted amount. The budget amount is an estimate whereas the tendered amount is the actual cost received by the City through a competitive tender process from the marketplace.

Signed By

Report Prepared By

Agnes Beck
Acting Chief Procurement Officer
Digitally Signed May 25, 18

Division Review

Ed Stankiewicz
Executive Director of Finance, Assets and Fleet
Digitally Signed May 25, 18

Financial Implications

Jim Lister
Manager of Financial Planning and Budgeting
Digitally Signed May 25, 18

Recommended by the Department

Kevin Fowke
General Manager of Corporate Services
Digitally Signed May 29, 18

Recommended by the C.A.O.

Ed Archer
Chief Administrative Officer
Digitally Signed May 29, 18

CITY OF GREATER SUDBURY CONTRACT AWARDS EXCEEDING \$50,000 - January - March 2018
Tenders and RFP's Awarded from January 1 - March 31 /2018

Contract Number and Description		Number of Bidders	Date Opened	Bidders	Budget	Tender/RFP Estimate	Bid Amount (Not incl. HST)	Award Amount	Date awarded	Contract Type One-Time / Multi-year Contract (Term)	Successful Bidder	RFP or Tender
1	Contract ISD17-113, Request for Standing Offer for the Supply and Delivery of Various Waste and Diversion Equipment	3	12/21/2017	Peninsula Plastics Limited (DBA Nova Products) Busch Systems International Inc. ORBIS CANADA	\$200,000	\$200,000	\$196,540.88	\$196,540.88	1/2/2018	Multiyear, January 3, 2018 - January 2, 2020	Peninsula Plastics Limited (DBA Nova Products) Busch Systems International Inc. ORBIS CANADA	Standing Offer
2	ISD17-312, Request for Standing Offer for Pothole Repairs for the City of Greater Sudbury	7	1/4/2018	R.M. Belanger Limited Garson Pipe Contractors Limited Pioneer Construction Inc. Dominion Construction Ltd. Beamish Construction Inc. Canada Paving Ltd. Comet Contracting Ltd.	\$134,150	\$95,000	Unit Price Contract for use on a when and as required basis	Unit Price Contract	1/12/2018	Multiyear, January 12, 2018 - December 31, 2020	R.M. Belanger Limited Garson Pipe Contractors Limited Pioneer Construction Inc. Dominion Construction Ltd. Beamish Construction Inc. Canada Paving Ltd. Comet Contracting Ltd.	Standing Offer
3	Contract ISD17-292, Tender for the Thawing Frozen Water Services for the City of Greater Sudbury	2	12/20/2017	Greater Sudbury Plumbing Briscoe Plumbing Services Ltd.	\$23,706	\$11,000	\$32,500.00 \$11,250.00	\$11,250 *Note3-1	1/16/2018	Multi-Year January 1, 2018 - December 31, 2018 with 4 optional 1 year extensions	Briscoe Plumbing Services Ltd.	Standing Offer
4	Contract ENG17-35, Maley Drive Extension and Widening Project - Froad Road to Barryd Downe Road	5	1/16/2018	Pioneer Construction Inc. Teranorth Construction and Engineering Limited Bot Engineering & Construction Ltd. Aecon Construction and Materials Limited R.W. Tomlinson Limited	\$80,100,000 *Note 4-1	\$44,537,046	\$44,987,387.16 \$37,850,560.88 \$39,989,000.00 \$41,893,570.10 \$43,836,204.91	\$37,850,560.88	1/22/2018	One Time	Teranorth Construction and Engineering Limited	Tender
5	Contract CPS17-183, RFP for Employee Assistance Program Services (EAP) for CGS	4	1/24/2018	ComPsych Corporatin Morneau Sheppell Ltd. Homewood Health Aspiria Corp.	\$164,660 *Note 5-1	\$103,000	highest score of 74/100	\$87,986.00	1/24/2018	Multi-Year January 2018 to October 31, 2020	ComPsych Corporation	RFP
6	Contract CPS17-290, RFP to Provide Armoured Car Services for the CGS	2	11/23/2017	Gardaworld Cash Services Canada Brink's Canada Limited	\$29,100 (annually)	\$90,000	highest score of 98/100	\$109,454.59 *Note 6-1	1/29/2018	Multi-Year March 1, 2018 to February 29, 2020	Gardaworld Cash Services Canada	RFP

*Note 3-1 for ISD17-292: Awarded amount is on an annual estimated basis of \$11,000 on a multiyear term.

*Note 4-1 for ENG17-35: The total budget for Maley Drive Phase 1 is \$80.1 million. Multiple Tenders will be issued for Phase 1 of this project.

*Note 5-1 for CPS17-183: Funds are also used for other professional assistance costs.

*Note 6-1 for CPS17-290: The award amount is for the three (3) year term, and reflects both the CGS (\$28,483) and Laurentian University (\$7,281.12) annual amounts.

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7 Contract FES17-289, Tender for the Purchase of Five (5) Stand-Alone, Tamper-Proof Storage Cabinets in Satellite Paramedic Stations	3	12/20/2017	IVM Inc.	\$60,000	\$50,000	Bid 1 \$73,750.00 Bid 2 \$111,675.00	\$62,305.40 *Note 7-1	1/29/2018	One Time	U-Select-It, DBA Intelligent Dispensing Solutions	Tender
			U-Select-It, DBA Intelligent Dispensing Solutions			\$70,405.05					
			Vallen			\$100,236.65					
8 Contract ISD17-313, RFP for Greater Sudbury Community Energy and Emissions Plan (CEEP)	8	1/18/2018	Urban Equation Corporation	\$170,000	\$256,000	highest score of 73/100	\$166,150.00	1/31/2018	One Time	Sustainability Solutions Group Worker's Cooperative	RFP
			Ind Eco Strategic Consulting Inc.								
			Integral Group Consulting (BC) LLP								
			GDS Canada Consulting Ltd.								
			Sustainability Solutions Group Worker's Cooperative								
			Garforth International LLC								
			Laszlo Energy Services								
			Golder Associates Ltd.								
9 Contract CDD17-238, Tender for the Purchase of One (1) New Mid Sized Loader	4	11/15/2017	Battlefield Equipment	\$0 *Note 9-1	\$100,000	Option A - Purchase \$118,276.14 Option B - Lease \$137,475.40	\$118,276.14 *Note 9-2	2/13/2018	One Time	Battlefield Equipment	Tender
			BPT Components o/a BEC Equipment			Option A - Purchase \$118,044.00 Option B - Lease NB					
			Strongco Limited Partnership			Option A - Purchase \$97,654.00 Option B - Lease NB					
			Nortrex Canada Inc.			Option A - Purchase \$113,995.00 Option B - Lease \$134,652.80					

Note 7-1: The bid prices include HST, while the award amount is excluding the HST.

Note 9-1 for CDD17-238: Budget funds of \$120,000 was reallocated from other Parks related equipment accounts.

Note 9-2 for CDD17-238: The Tender was awarded to the lowest compliant bidder meeting the specifications.

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10	Contract ENG17-81, Tender for Water/Wastewater Facilities Generator System Upgrades – Various Location	1	12/7/2017	Patrick Mechanical Ltd.	\$1,475,900	\$700,000	\$1,182,500.00	\$ 1,182,500.00	2/14/2018	One time	Patrick Mechanical Ltd.	Tender
11	Contract ENG17-83, Tender for Laurier Lift Station Upgrades	3	12/12/2017	Cecchetto & Sons Ltd.	\$2,500,000 *Note 11-1	\$990,000	\$1,768,873.00	\$1,449,000.00 *Note 11-2	2/21/2018	One time	R.M. Belanger Limited	Tender
				R.M. Belanger Limited			\$1,449,000.00					
				Pro Pipe Construction Inc.			\$2,112,857.00					
12	Contract CDD18-15, Tender for the Supply and Installation of Pocket Parks for the Communities of Capreol & Garson	1	3/1/2018	Pioneer Construction	\$230,000	\$202,000	\$197,410.00	\$197,410.00	3/8/2018	One time	Pioneer Construction Inc.	Tender
13	Contract CAO18-40, Request for Proposal for Business Plan Development for New Customer Relationship Management System	4	2/16/2018	Perry Group Consulting Ltd. AtFocus Incorporated Forward Vu Solutions Inc. KPMG LLP	\$400,000	\$50,000	highest score of 91/100	\$61,740.00	3/21/2018	One Time	AtFocus Incorporated	RFP
14	Contract ISD18-39, RFSO for Reclaimed Asphalt for the City of Greater Sudbury	2	3/23/2018	Bruce Tate Construction Pioneer Construction Inc.	\$52,380	\$50,000	Standing offer unit price Contract for use on a when and as required basis	Unit Price Contract	3/23/2018	Multi year March 23, 2018 to April 30, 2019 with 4 optional 1 year extensions	Bruce Tate Construction Pioneer Construction Inc.	Standing Offer

Note 11-1 for ENG17-83: This budget will be used for multiple tenders.

Note 11-2: Cost variance directly related to work being conducted in the winter months and caused inflated pricing for sewer bypass work. There is a higher risk factor with sewer bypass work where it is in an area of high inflow and infiltration which impacted the bid.