

# For Information Only

Contract Awards Exceeding \$50,000.00 -September 1 - December 31, 2016

| Presented To: | City Council                           |
|---------------|--|
| Presented:    | Tuesday, May 30, 2017                  |
| Report Date   | Thursday, May 11, 2017                 |
| Туре:         | Correspondence for<br>Information Only |

#### **Resolution**

For Information Only

# Relationship to the Strategic Plan / Health Impact Assessment

This report refers to operational matters

### Report Summary

During the reporting period there were Thirty-five (35) Contract Awards greater than \$50,000; all based on Bid Solicitation.

Bid Solicitations are advertised electronically on the City's website in the form of either Request for Tender or Request for Proposal. Where a Request for Tender is used, the Award is to the Lowest Compliant Bid. Where a Request for Proposal is used, the Award is to the highest scored Bid based on Best Value defined as the optimal balance of performance and cost determined in accordance with pre-defined evaluation criteria; all in accordance with the Purchasing By-Law.

The RFP/Tender Estimate reflects the departments best estimate of the anticipated cost for each specific contract.

Please see attached summary.

## **Financial Implications**

Sufficient funding exists within the previous approved budgets. Council approved policies for the Operating and Capital Budgets enable staff to reallocate budget dollars in order to award tenders when the tendered amount exceeds the budgeted amount. The budget amount is an estimate whereas the tendered amount is the actual cost received by the City through a competitive tender process from the marketplace.

#### Signed By

**Report Prepared By** Valeria Kandiral Chief Procurement Officer *Digitally Signed May 11, 17* 

Division Review Ed Stankiewicz Executive Director of Finance, Assets and Fleet Digitally Signed May 11, 17

Recommended by the Department Kevin Fowke General Manager of Corporate Services Digitally Signed May 16, 17

**Financial Implications** Liisa Brule Coordinator of Budgets *Digitally Signed May 11, 17* 

Recommended by the C.A.O. Ed Archer Chief Administrative Officer Digitally Signed May 17, 17

|   |   |                         |                | CITY OF GREATER SUDBURY   |                          |                     |  |              | CEMBER 20 <sup>°</sup> | 16  |   |                  |
|---|---|-------------------------|----------------|---|--------------------------|---------------------|--|--------------|------------------------|---|---|------------------|
|   | ract Number and<br>Description  | Number<br>of<br>Bidders | Date<br>Opened | Bidders   | Budget                   | Tender/F<br>Estimat |  | Award        | Date<br>awarded        | Contract Type<br>One-Time / Multi-<br>year Contract<br>(Term) | Successful Bidder                             | RFP or<br>Tender |
| 1 | Contract CLS16-161,<br>Tender for the<br>Supply, Delivery and<br>Installation of a New<br>Boiler at<br>Falconbridge<br>Community Centre   | 6                       | 8/3/2016       | Bernard Rochefort Ltd.<br>NuNorth Mechanical Contractors<br>Ltd.<br>Greater City Mechanical 1650884<br>Ontario Inc.<br>Airco Limited<br>Metal Air Mechanical Systems Ltd.<br>343315 Ontario Ltd. o/a LaRo | \$ 120,000               | \$ 120              | \$143,488.2<br>\$157,725.0                                   | \$123,900.00 | 9/13/2016              | one time  | 343315 Ontario Ltd., o/a<br>LaRo Construction | Tender           |
| 2 | Contract ENG16-80,<br>Tender for Corrosion<br>Control System<br>Upgrades - Onaping<br>Wells   | 3                       | 8/3/2016       | Construction<br>Cecchetto & Sons Ltd.<br>Patrick Mechanical Ltd.<br>343315 Ontario Ltd. o/a LaRo<br>Construction  | \$ 100,000               | \$ 480              | \$123,900.0<br>\$498,000.0<br>000 \$439,825.0<br>\$339,400.0 | \$339,400.00 | 9/16/2016              | one time  | 343315 Ontario Ltd., o/a<br>LaRo Construction | Tender           |
| 3 | Contract ISD16-184,<br>Request for Proposal<br>for In Lake Water<br>Quality Monitoring<br>Platform Ramsey<br>Lake                         | 3                       | 7/6/2016       | Amec Foster Wheeler Environmental &<br>Infrastructure, A Division of Amec Foster<br>Wheeler Americas Limited<br>Golder Associates Ltd.<br>Bestech   | \$2,870,700<br>*Note 3-1 | \$ 300              | 000 highest score<br>83/100                                  | \$267,462.00 | 9/20/2016              | one time  | Golder Associates Ltd.                        | RFP              |
| 4 | Contract ENG16-13,<br>Tender for<br>Watermain<br>Improvements Elgin<br>Street - Larch Street<br>to Cedar Street, Elm<br>St. at Durham St. | 4                       | 9/7/2016       | Denis Gratton Construction Ltd.<br>D. Lafond Contracting Limited<br>R.M. Belanger Limited<br>Teranorth Construction &<br>Engineering Limited  | \$1,315,000<br>*Note 4-1 | \$ 145              | \$158,961.00<br>\$180,745.8<br>\$206,893.00<br>\$161,062.7   | \$158,961.00 | 9/21/2016              | one time  | Denis Gratton Construction<br>Ltd.            | Tender           |

\*Note 3-1: This budget consists of all previously approved funds and the Provincial Grant towards several Watershed studies, Thus this budget will be used to fund several tenders.

\*Note 4-1: This budget was used to fund two tenders for Elgin Street

|     |  |                         |                | CITY OF GREATER SUDBURY  | CONTRACT AW              |    |                       |  |                            | EMBER 201       | 6   |                                     |                  |
|-----|--|-------------------------|----------------|--|--------------------------|----|-----------------------|--|----------------------------|-----------------|---|-------------------------------------|------------------|
| Con | tract Number and<br>Description  | Number<br>of<br>Bidders | Date<br>Opened | Bidders  | Budget                   | Те | ender/RFP<br>Estimate | Bid Amount<br>(Not incl. HST)  | Award<br>Amount            | Date<br>awarded | Contract Type<br>One-Time / Multi-<br>year Contract<br>(Term) | Successful Bidder                   | RFP or<br>Tender |
|     | Contract ENG16-17,   |                         |                | Teranorth Construction & Engineering<br>Limited  |                          |    |                       | \$7,598,080.35   |                            |                 |   |                                     |                  |
| 5   | Tender for Lorne<br>Street (MR55) and  | 4                       | 8/30/2016      | Garson Pipe Contractors Limited  | \$ 7,980,000             | \$ | 8,220,000             | \$7,067,368.49   | \$7.067.368.49             | 9/21/2016       | one time  | Garson Pipe Contractors             | Tender           |
| 5   | Gutcher Avenue<br>Road and Watermain   | 7                       | 0/30/2010      | K.J. Beamish Construction Co., Ltd.  | φ 7,300,000              | Ψ  | 0,220,000             | \$9,560,660.00   | ψ1,001,300. <del>4</del> 3 | 3/21/2010       | one une   | Limited                             | Tender           |
|     | Improvements   |                         |                | R.M. Belanger Limited  |                          |    |                       | \$7,376,895.20   |                            |                 |   |                                     |                  |
|     |  |                         |                | Con Cast Pipe  |                          |    |                       | \$106,934.80   |                            |                 |   |                                     |                  |
|     | Contract ISD16-225,  |                         |                | Forterra Pipe and Precast  | Ī                        |    |                       | \$125,674.40   |                            |                 |   |                                     |                  |
|     | Tender for Supply,<br>Storage and Delivery   |                         |                | MCon Pipe & Products Inc.  | 1                        |    |                       | \$75,296.00  |                            |                 |   |                                     |                  |
| 6   | of Concrete precast  | 7                       | 9/7/2016       | Anchor Concrete Products Ltd.  | \$4,000,000<br>*Note 6-1 | \$ | 110,000               | \$73,296.04  | \$73,296.04                | 9/22/2016       | one time  | Anchor Concrete Products<br>Limited | Tender           |
|     | Box Culverts for   |                         |                | DECAST Ltd.  |                          |    |                       | \$87,959.60  |                            |                 |   | 2                                   |                  |
|     | Leslie Street  |                         |                | Rainbow Concrete Industries Ltd.   | 1                        |    |                       | \$94,377.80  |                            |                 |   |                                     |                  |
|     |  |                         |                | Armtec   |                          |    |                       | \$149,291.70   |                            |                 |   |                                     |                  |
| 7   | Contract HES16-221,<br>Tender for the Supply<br>and Delivery of<br>Hydraulic Rescue<br>Equipment for the City<br>of Greater Sudbury Fire<br>Services | 1                       | 9/7/2016       | Code 4 Fire & Rescue Inc.  | \$ 87,195                | \$ | 50,000                | \$52,525.00  | \$52,525.00                | 9/26/2016       | one time  | Code 4 Fire & Rescue Inc.           | Tender           |
| 8   | ENG16-71, Tender<br>for Hanmer Landfill<br>Cell Closure &<br>Miscellaneous Work,<br>Sudbury Ontario  | 6                       | 9/14/2016      | William Day Construction Limited<br>Denis Gratton Construction Ltd.<br>Pioneer Construction Inc.<br>Tervita Corporation<br>Lacroix Construction (2014) Ltd.<br>R.M. Belanger Limited | \$ 900,000               | \$ | 878,000               | \$1,038,670.50<br>\$855,725.00<br>\$942,101.94<br>\$1,046,509.30<br>\$1,102,510.00<br>\$1,920,278.00 | \$855,725.00               | 9/26/2016       | one time  | Denis Gratton Construction<br>Ltd.  | Tender           |
| 9   | Five (5) Depot<br>Facilities and New   | 3                       | 8/18/2016      | JL Richards & Associates Limited<br>3 <sup>rd</sup> Line Studio Inc.<br>Vallowega Belanger Salach  | \$630,000<br>*Note 9-1   | \$ | 150,000               | highest score<br>91/100  | \$117,100.00               | 9/29/2016       | one time  | 3rd Line Studio Architecture        | RFP              |
|     | Facilities and New<br>Administration Building  |                         |                | Yallowega Belanger Salach<br>Architecture  | <u> </u>                 |    |                       |  |                            |                 |   |                                     |                  |

\*Note 6-1: This budget is for the overall Mountain Street project and will be used for several tenders

\*Note 9-1: This budget includes amounts from several departments (Roads, W/WW, Leisure) to be used for various facility rationalization/lifecycle analysis/building/depot upgrades. Thus, funds will be used for multiple tenders.

|     |   |                         |                | CITY OF GREATER SUDBURY<br>Tenders ar           |               | ARDS EXCEEDIN<br>ed from Septemb |                               |                            | EMBER 201       | 6   |                           |                  |
|-----|---|-------------------------|----------------|---|---------------|----------------------------------|-------------------------------|----------------------------|-----------------|---|---------------------------|------------------|
| Con | tract Number and<br>Description                                       | Number<br>of<br>Bidders | Date<br>Opened | Bidders   | Budget        | Tender/RFP<br>Estimate           | Bid Amount<br>(Not incl. HST) | Award<br>Amount            | Date<br>awarded | Contract Type<br>One-Time / Multi-<br>year Contract<br>(Term) | Successful Bidder         | RFP or<br>Tender |
|     | Contract CLS16-224.   |                         |                | R.M. Belanger Limited                           |               |                                  | \$134,160.00                  |                            |                 |   |                           |                  |
|     | Tender for the<br>Abatement and<br>Demolition of<br>#1222/1226 Ramsey |                         |                | Denis Gratton Construction Ltd.                 |               |                                  | \$148,500.00                  |                            |                 |   |                           |                  |
| 10  |   | 6                       |                | Lacroix Construction (2014) Ltd.                | \$1,100,000   | ¢ 00.000                         | \$86,220.00                   | ¢00 000 00                 | 9/27/2016       | on a time   | Learnin Construction Ltd  | Tender           |
| 10  |   | ю                       | 9/15/2016      | Cecchetto and Sons Ltd.                         | *Note 10-1    | \$ 90,000                        | \$117,280.00                  | \$86,220.00                | 9/27/2016       | one time  | Lacroix Construction Ltd. | Tender           |
|     | Lake Road, and 747  |                         |                | 343315 Ontario Ltd. o/a LaRo<br>Construction    |               |                                  | \$112,000.00                  |                            |                 |   |                           |                  |
|     | &751 Kirkwood Drive   |                         |                | Dominion Construction Ltd.                      |               |                                  | \$115,139.55                  |                            |                 |   |                           |                  |
|     | Contract ENG16-36,  |                         |                | R.M. Belanger Limited                           |               |                                  | \$438,283.00                  |                            |                 |   |                           |                  |
| 11  | Tender for<br>Pedestrian Crossover                                    | 3                       | 9/7/2016       | Teranorth Construction &<br>Engineering Limited | \$ 600,000.00 | \$ 450,000.00                    | \$421,866.50                  | \$438,283.00<br>*Note 11-1 | 9/15/2016       | one time  | R.M. Belanger Limited     | Tender           |
|     | - Various Locations   |                         |                | Dominion Construction Ltd.                      |               |                                  | \$445,301.50                  |                            |                 |   |                           |                  |

\*Note 10-1: This budget is for the purchase of the property as well as the demolition

\*Note 11-1: The lowest bidder was non-compliant, and the tender was awarded to the lowest compliant bidder

|    |   |                      | (              | CITY OF GREATER SUDBURY CONT   | RACT AWARDS             | EXCEEDING \$50         | ,000 - SEPTEMBER              | -DECEMBER 2                | 2016            |   |   |                  |
|----|---|----------------------|----------------|--|-------------------------|------------------------|-------------------------------|----------------------------|-----------------|---|---|------------------|
|    | I   |                      |                | Tenders and RFF  | 's Awarded from         | September 1 - [        | December 31 /2016             |                            | 1               | I   | ſ   |                  |
|    | Contract Number<br>and Description  | Number of<br>Bidders | Date<br>Opened | Bidders  | Budget                  | Tender/RFP<br>Estimate | Bid Amount (Not<br>incl. HST) | Award<br>Amount            | Date<br>awarded | Contract Type<br>One-Time / Multi-<br>year Contract<br>(Term) | Successful Bidder                               | RFP or<br>Tender |
|    |   |                      |                | 343315 Ontario Ltd. o/a LaRo<br>Construction   |                         |                        | \$93,200.00                   |                            |                 |   |   |                  |
|    | Contract CLS16-   |                      |                | R.M. Belanger Limited  |                         |                        | \$69,292.00                   |                            |                 |   |   |                  |
| 12 | 220, Tender for the<br>Installation of Niche  | 5                    | 9/27/2016      | Cast Construction Inc.   | \$100,000<br>*Note 12-1 | \$90,000               | \$69,446.00                   | \$55,399.98                | 10/3/2016       | one time  | D. Lafond<br>Contracting                        | Tender           |
|    | Wall Foundations  |                      |                | D. Lafond Contracting Limited  |                         |                        | \$55,339.98                   |                            |                 |   |   |                  |
|    |   |                      |                | Dominion Construction Ltd.   |                         |                        | \$150,864.78                  |                            |                 |   |   |                  |
| 13 | Contract GDD16-223,<br>RFP for a Feasibility &<br>Business Case for<br>Sports &<br>Entertainment<br>Complex | 3                    | 9/22/2016      | Sierra Planning & Management<br>Pricewaterhouse Coopers Real<br>Estate Inc.<br>IBI Group | \$125,000               | \$125,000              | highest score<br>96/100       | \$77,507.19                | 10/7/2016       | one time  | Price Waterhouse<br>Coopers Real Estate<br>Inc. | RFP              |
|    | Contract HES16-233,<br>Tender for Purchase of   | 0                    | 0/00/0040      | Southside Chevrolet Buick Ltd.   | <b>*</b> 77 700         | ¢00.000                | \$88,336.00                   | <b>#00.000.00</b>          | 40/44/0040      |   |   | Tandan           |
| 14 | Two New 2016 Command<br>Vehicles for CGS<br>Emergency Services  | 2                    | 9/29/2016      | Georgian Chevrolet Buick GMC   | \$77,700                | \$88,000               | \$88,000.00                   | \$88,000.00                | 10/11/2016      | one time  | Georgian Chevrolet                              | Tender           |
|    |   |                      |                | Associated Engineering (Ont.) Ltd.   |                         |                        |                               |                            |                 |   |   |                  |
|    | Contract AIR16-144,<br>RFP for Professional   |                      |                | AECOM Canada Ltd.  |                         |                        |                               |                            |                 |   |   |                  |
| 15 | Engineering Services<br>for Design of a New   | 5                    | 6/22/2016      | exp Services Inc.  | \$175,000               | \$170,000              | highest score<br>82/100       | \$270,125.00<br>*Note 15-1 | 10/19/2016      | one time  | AECOM Canada<br>Ltd.                            | RFP              |
|    | Airport Water<br>Reservoir  |                      |                | J.L. Richards & Associates Limited   |                         |                        |                               |                            |                 |   |   |                  |
|    | Reservoir   |                      |                | R.V. Anderson Associates Limited   |                         |                        |                               |                            |                 |   |   |                  |

\*Note 12-1: This budget will also be used for niche walls in addition to the foundations.

\*Note 15-1: Resolution #2016-602 THAT the SACDC award the Contract to AECOM Canada Ltd., and increase the Airport Capital Project Budget not to exceed \$275,000

|    |   |                      | (              | CITY OF GREATER SUDBURY CONT                               | RACT AWARDS              | EXCEEDING \$50         | ,000 - SEPTEMBEF              | R -DECEMBER 2   | 2016            |   |   |                  |
|----|---|----------------------|----------------|--|--------------------------|------------------------|-------------------------------|-----------------|-----------------|---|---|------------------|
|    |   |                      | 1              | Tenders and RFP  | 's Awarded from          | September 1 - I        | December 31 /2016             |                 | 1               | T   |   | I                |
|    | Contract Number<br>and Description      | Number of<br>Bidders | Date<br>Opened | Bidders  | Budget                   | Tender/RFP<br>Estimate | Bid Amount (Not<br>incl. HST) | Award<br>Amount | Date<br>awarded | Contract Type<br>One-Time / Multi-<br>year Contract<br>(Term) | Successful Bidder                       | RFP or<br>Tender |
|    |   |                      |                | Hollaway Equipment Rental Ltd.                             |                          |                        | \$1,493,701.50                |                 |                 |   |   |                  |
|    | Contract ENG16-24.                      |                      |                | Teranorth Construction Engineering<br>Limited              |                          |                        | \$959,420.46                  |                 |                 |   |   |                  |
|    | Tender for Storm                        |                      |                | R.M. Belanger Limited                                      |                          |                        | \$1,325,941.54                |                 |                 |   | Teranorth                               |                  |
| 16 | Water                                   | 8                    | 10/18/2016     | MX Constructors Inc.                                       | \$4,000,000              | \$1,650,000            | \$1,276,103.82                | \$ 989,420.46   | 10/24/2016      | one time  | Construction &                          | Tender           |
|    | Improvements,<br>Leslie Street &        |                      |                | Dominion Construction Ltd.                                 | *Note16-1                |                        | \$1,190.886.33                |                 |                 |   | Engineering Limited                     |                  |
|    | Mountain Street                         |                      |                | Garson Pipe Contractors Limited                            |                          |                        | \$1,437,962.97                |                 |                 |   |   |                  |
|    |   |                      |                | Denis Gratton Construction Ltd.                            |                          |                        | \$1,283,192.84                |                 |                 |   |   |                  |
|    |   |                      |                | Cecchetto and Sons Ltd.                                    |                          |                        | \$1,316,020.00                |                 |                 |   |   |                  |
| 17 | Contract CDD16-<br>242, RFP for Low     | 2                    | 10/6/2016      | The Salvation Army Sudbury New Life Centre                 | \$2,543,400              | \$270,000              | highest points                | \$ 316,831.00   | 10/21/2016      | one time  | Canadian Mental<br>Health Association - | RFP              |
| 17 | Barrier Emergency<br>Shelter Services   | 2                    | 10/0/2010      | Canadian Mental Health Association<br>– Sudbury/Manitoulin | *Note 17-1               | \$270,000              | 97/100                        | \$ 310,031.00   | 10/21/2010      | one ume   | Sudbury/Manitoulin                      |                  |
|    |   |                      |                | Kontzamanis Graumann Smith<br>MacMillan Inc. o/a KGS Group |                          |                        |                               |                 |                 |   |   |                  |
|    |   |                      |                | Matrix Solutions Inc.                                      |                          |                        |                               |                 |                 |   |   |                  |
|    | Contract ISD16-222,<br>RFP for Junction |                      |                | Greenland International Consulting<br>Ltd.                 |                          |                        |                               |                 |                 |   | Amec Foster                             |                  |
| 18 | Creek Subwatershed                      | 7                    | 9/29/2016      | Aquafor Beech Ltd.   | \$2,870,700<br>*Note18-1 | \$500,000              | highest score<br>94/100       | \$ 491,286.27   | 10/25/2016      | one time  | Wheeler<br>Environmental &              | RFP              |
|    | Study and Master<br>Plan                |                      |                | AECOM Canada Ltd.  | Note 10-1                |                        | 34/100                        |                 |                 |   | Infrastructure                          |                  |
|    | T Idii                                  |                      |                | Amec Foster Wheeler Environmental<br>& Infrastructure      |                          |                        |                               |                 |                 |   |   |                  |
|    |   |                      |                | J.L. Richards & Associates Limited                         |                          |                        |                               |                 |                 |   |   |                  |

\*Note16-1: This budget is for the overall Mountain Street project and will be used for several tenders.

\*Note 17-1: This budget includes amounts for all Homelessness program costs

\*Note 18-1: This budget consists of all previously approved funds and the Provincial Grant towards several Watershed studies, Thus this budget will be used to fund several tenders.

|    |                                    |                      |             | CITY OF GREATER                             |                                      |                           |                                     | 0,000 - SEPTEMBE<br>December 31 /2010           |                                   | 16                              |                 |  |                                      |                  |
|----|------------------------------------|----------------------|-------------|---|--------------------------------------|---------------------------|-------------------------------------|---|-----------------------------------|---------------------------------|-----------------|--|--------------------------------------|------------------|
|    | Contract Number and<br>Description | Number of<br>Bidders | Date Opened |   | Budget                               | Tender/RFP<br>Estimate    |                                     | er amount (Not inc                              |                                   | Award Amount                    | Date<br>Awarded | Contract Type<br>One<br>Time/Multi-<br>year Contract<br>(Term) | Successful<br>Bidder                 | RFP or<br>Tender |
|    | Description                        | Didders              |             |   |                                      | Estimate                  | William Day<br>Construction<br>Ltd. | Waste<br>Management of<br>Canada<br>Corporation | Canadian Waste<br>Management Inc. |                                 |                 |  |                                      |                  |
|    |                                    |                      |             | Form A- Service Delivery<br>Option 1        |                                      |                           | \$3,100,064.05                      | \$4,180,364.10                                  | NB                                |                                 |                 |  | Waste                                |                  |
|    |                                    |                      |             | Form B- Service Delivery<br>Option 2        |                                      |                           | NB                                  | \$ 3,648,999.68                                 | \$ 3,697,052.46                   | \$3,648,999.68<br>annual amount |                 | Multi-year 5<br>years  | Management of<br>Canada              |                  |
|    |                                    |                      |             | Form C- Service Delivery<br>Option 3        | \$7,025,368                          |                           | \$3,517,890.21                      | NB  | NB                                |                                 |                 | November 1,  | Corporation<br>(Option 2)            |                  |
| 19 |                                    | 3                    | 9/23/2016   | Form D- Service Delivery<br>Option 1 & 2    | approved by<br>Council<br>Resolution | \$21,300,000<br>(3 years) | NB                                  | \$ 7,285,890.30                                 | NB                                |                                 | 10/20/2016      | 2016-<br>January 29,<br>2021 with 1                            | ()                                   | Tender           |
|    | Collection Services                |                      |             | Form E- Service Delivery<br>Option 1 & 3    | CC2016-338                           |                           | \$6,510,250.73                      | NB  | NB                                | \$6,509,443.74                  |                 | optional 8   | William Day                          |                  |
|    |                                    |                      |             | Form F- Service Delivery option<br>2 & 3    |                                      |                           | NB                                  | NB  | NB                                | annual amount                   |                 | month<br>extensions  | Construction Ltd.<br>(Options 1 & 3) |                  |
|    |                                    |                      |             | Form G- Service Delivery<br>Option 1, 2 & 3 |                                      |                           | NB                                  | NB  | NB                                |                                 |                 |  |                                      |                  |
|    | Contract CLS16-23.                 |                      |             |   |                                      |                           | Part A<br>Bid Price                 | Part B<br>Bid Price                             | Part C<br>Bid Price               |                                 |                 |  |                                      |                  |
|    | Tender for the<br>Purchase oand    |                      |             | Ultraclear Engine Fluids Inc.               |                                      |                           | \$10,475.00                         | \$65,192.00                                     | NB                                | \$75,867.00<br>Part A & B       | 10/17/2010      | Multi-year 3<br>years  | Ultra Clear Engine                   |                  |
| 20 | Delivery of Automotive             | 4                    | 9/14/2016   | McDougall Energy                            | \$2,621,482                          | ¢4.00.000                 | NB                                  | NB  | \$11,321.00                       | annual<br>*Note 20-1            | 10/17/2016      | October 24,<br>2016-   | Fluids                               | Tandar           |
|    |                                    |                      |             | Tru-Nor Truck Centres Limited               | *Note 20-2                           | \$100,000                 | \$12,125.00                         | \$72,140.00                                     | \$10,425.00                       | \$10,425.00                     | 40/04/0010      | October 23,<br>2019 with 2                                     | Tru-Nor Truck                        | Tender           |
|    |                                    |                      |             | Herold Supply                               |                                      |                           | \$30,638.10                         | \$105,322.00                                    | NB                                | Part C<br>annual                | 10/24/2016      | optional 1<br>year<br>extensions                               | Centres Limited                      |                  |

\*Note 20-1: Unit price Contract to be used on when and as required basis. Award amount represents the sum of various unit prices multiplied by the estimated annual quantities

\*Note 20-2: The budget consists of materials for vehicle repairs and maintenance.

|     |   |                      | CITY        | OF GREATER SUDBURY                 |                            |                                       |  |                    | ER 2016      |  |                      |                  |
|-----|---|----------------------|-------------|------------------------------------|----------------------------|---------------------------------------|--|--------------------|--------------|--|----------------------|------------------|
|     | Contract Number and<br>Description                | Number of<br>Bidders | Date Opened |                                    | nd RFP's Awarded<br>Budget | Tender/RFP<br>Estimate                | - 1 - December 31, 20<br>Bid Amount (Not<br>incl. HST) | Award<br>Amount    | Date awarded | Contract Type<br>One-Time /<br>Multi-year<br>Contract (Term) | Successful<br>Bidder | RFP or<br>Tender |
|     |   |                      |             | Denis Gratton<br>Construction Ltd. |                            |                                       | \$44,800.00  |                    |              | Multi-year   |                      |                  |
| 21  | Contract ISD16-262,<br>Tender for Copper Cliff    | 4                    | 11/3/2016   | 1650990 Ontario Inc. o/a<br>Tate's | \$1,277,540                | \$20,000/yr                           | \$35,600.00  | \$35,600           | 11/10/2016   | November 15,<br>2016 - March 31,                             | 1650990 Ontario      | Tender           |
|     | Winter Operations                                 |                      |             | D. Lafond Contracting<br>Limited   | *Note 21-1                 | · · · · · · · · · · · · · · · · · · · | \$50,400.00  | (annually)         |              | 2019 with 2<br>optional 1 year                               | Inc. o/a Tate's      |                  |
|     |   |                      |             | 1558649 Ontario Inc.               |                            |                                       | \$39,760.00  |                    |              | extensions   |                      |                  |
|     | Contract CLS16-199,                               |                      |             | Lord Cultural Resources            |                            |                                       |  |                    |              |  |                      |                  |
| 22  | RFP for Project<br>Management for the             | 4                    | 10/6/2016   | METTKO Consulting Inc.             | \$100,000                  | \$ 200,000                            | highest score  | \$93,500.00        | 11/18/2016   | One Time   | Lord Cultural        | RFP              |
| ~~~ | Greater Sudbury Public<br>Library Main Branch/Art | -                    | 10/0/2010   | PRISM Partners Inc.                |                            | φ 200,000                             | 77/100   | <b>4</b> 55,500.00 | 11/10/2010   | One Time   | Resources            |                  |
|     | Gallery of Sudbury                                |                      |             | Colliers Project Leaders<br>Inc.   |                            |                                       |  |                    |              |  |                      |                  |
|     | Contract ENG16-88,                                |                      |             | Cecchetto and Sons Ltd.            |                            |                                       | \$772,093.00   |                    |              |  |                      |                  |
| 23  | Tender for Walden<br>Wastewater Treatment         | 4                    | 11/22/2016  | R.M. Belanger Limited              | \$2,150,000<br>*Note 23-1  | \$ 1,030,000                          | \$1,086,700.00   | \$664,400.00       | 11/28/2016   | One Time   | BGL Contractors      | Tender           |
| 23  | Plant Clarifier #2 and #3                         | 4                    | 11/22/2010  | Pro Pipe Construction Inc.         | NOLE 23-1                  | φ 1,030,000                           | \$748,164.00   | φ004,400.00        | 11/20/2010   | One rime   | Corp.                | renuer           |
|     | Upgrades  |                      |             | BGL Contractors Corp.              |                            |                                       | \$664,400.00   |                    |              |  |                      |                  |

\*Note 21-1: Budget is for snow clearing for all areas of CGS

\*Note 23-1: This budget will be used for several tenders for work to be completed for upgrades at the Walden Wastewater Treatment Plant.

|    |  |                      | CIT         | Y OF GREATER SUDBURY   |                           |                        | G \$50,000 - SEPTEM<br>1 - December 31, 2 |                                | ER 2016      |   |   |                  |
|----|--|----------------------|-------------|--|---------------------------|------------------------|---|--------------------------------|--------------|---|---|------------------|
|    | Contract Number and<br>Description   | Number of<br>Bidders | Date Opened |  | Budget                    | Tender/RFP<br>Estimate | Bid Amount (Not<br>incl. HST)             | Award<br>Amount                | Date awarded | Contract Type<br>One-Time /<br>Multi-year<br>Contract (Term)                                      | Successful<br>Bidder                                    | RFP or<br>Tender |
| 24 | HES16-159, Request for<br>Proposal for the<br>Replacement of the<br>Nurse Call System at<br>Pioneer Manor Long | 3                    | 8/18/2016   | Austco Marketing &<br>Service (Canada) Ltd.<br>KR Communications Ltd.<br>957295 Ontario Inc. o/a                                     | \$ 600,000.00             | \$ 500,000.00          | highest score of<br>88/100                | \$ 729,958.00                  | 12/16/2016   | one time  | 957295 Ontario<br>Inc. o/a Steel<br>Communications      | RFP              |
|    | Term Care Home   |                      |             | Steel Communications<br>Cecchetto and Sons Ltd.  |                           |                        | \$356,445.00                              |                                |              |   |   |                  |
| 25 | ENG16-83, Tender for<br>Snowdon Booster Station<br>Rehabilitation and  | 4                    | 12/13/2016  | Garson Pipe Contractors<br>Limited   | \$0                       | \$ 200,000.00          | \$471,792.00                              | \$194,433.40                   | 12/19/2016   | one time  | R.M. Belanger   | Tender           |
| 25 | Lasalle Water Meter<br>Replacement   | -                    | 12/13/2010  | Teranorth Construction &<br>Engineering Limited  | *Note 25-2                | φ 200,000.00           | \$215,418.00                              | *Note 25-1                     | 12/13/2010   | one time  | Limited   | render           |
|    | Replacement  |                      |             | R.M. Belanger Limited  |                           |                        | \$168,903.40                              |                                |              |   |   |                  |
| 26 | CPS16-27, Request for<br>Proposal for Parking<br>Enforcement Services  | 3                    | 11/16/2016  | The Canadian Corps of<br>Commissionaires (Ottawa)<br>G4S Secure Solutions<br>(Canada) Ltd.<br>Imperial Parking Canada<br>Corporation | \$76,921.00<br>*Note 26-1 | \$240,115<br>(3 years) | highest score of<br>86/100                | \$262,412.80<br>(3 years cost) | 12/21/2016   | multi-year,<br>January 2, 2017 -<br>December 31,<br>2020, with 2<br>optional 1 year<br>extensions | The Canadian<br>Corps of<br>Commissionaires<br>(Ottawa) | RFP              |

\*Note 25-1: The lowest Bid contained mathematical errors. The award amount represents corrected value in accordance with Schedule B of the Purchasing By-Law.

\*Note 25-2: There was no specific budget for "Snowdon Booster Station" however budget funds were reallocated from Booster Station upgrades and ESA Inspection upgrades to create separate project line for proper monitoring with budget of \$225,000

\*Note 26-1: Annual budget

|    |  |                      | CITY O         | F GREATER SUDBURY<br>Request  |                   |                        | EDING \$50,000 - SE<br>r 1, - DECEMBER 3    |   | CEMBER 2016  |   |  |                  |
|----|--|----------------------|----------------|---|-------------------|------------------------|---|---|--------------|---|--|------------------|
|    | ract Number and<br>Description   | Number of<br>Bidders | Date<br>Opened | Bidders   | Budget            | Tender/RFP<br>Estimate | Bid Amount (Not<br>incl. HST)               | Award<br>Amount   | Date awarded | Contract Type<br>One-Time / Multi-<br>year Contract<br>(Term)                           | Successful<br>Bidder   | RFP or<br>Tender |
| 27 | Contract ISD16-149,<br>RFSO for the Supply<br>and Installation of<br>Guide Rail Materials                  | 1                    | 9/22/2016      | M & G Fencing   | \$0<br>*Note 27-1 | NA                     | and as required                             | Standing Offers<br>awarded for use<br>on a when and<br>as required<br>basis | 9/26/2016    | multi-year September<br>27/16-September<br>26/17, with 4 optional<br>1 year extensions  | M & G Fencing  | RFSO             |
| 28 | Contract ISD16-<br>255, RFSO for<br>Veterinary Services<br>for the City of<br>Greater Sudbury              | 1                    | 10/27/2016     | Walden Animal<br>Hospital   | \$0<br>*Note 28-1 | NA                     | used on a when<br>and as required           | Standing Offers<br>awarded for use<br>on a when and<br>as required<br>basis | 10/28/2016   | multi-year October<br>28/16-November<br>1/17, with 4 optional 1<br>year extensions      | Walden Animal<br>Hospital  | RFSO             |
|    | Contract CLS16-  |                      |                | Gobbo Towing &<br>Recovery Limited  |                   |                        | Part A - South<br>highest score<br>98.8/100 | \$520.00<br>*Note29-2   |              |   | Gobbo Towing &<br>Recovery   |                  |
| 29 | 86, RFP for Towing<br>Services for Transit<br>and Fleet Services<br>(Part A- South, and<br>Part B - North) | 3                    | 9/23/2016      | Guse Carriers Inc. o/a<br>Johnny's Towing<br>Services and o/a Boyuk<br>Towing Services<br>1468680 Ontario Limited<br>o/a Bob's Service Centre | \$0<br>*Note 29-1 | NA                     | Part B - North<br>highest score<br>99/100   | \$ 530.00   | 10/5/2016    | multi-year 2 years<br>October 6, 2016 -<br>October 5, 2018 with<br>1 optional extension | Guse Carriers Inc.<br>o/a Johnny's<br>Towing Services<br>and o/a Boyuk<br>Towing | RFP              |

\*Note 27-1: This is a Standing Offer Contract, therefore, budget in Operating and Capital will be used as needed.

\*Note 28-1: This is a Standing Offer Contract, therefore, budget in Operating and Capital will be used as needed.

\*Note 29-1: This is a Standing Offer Contract, therefore, budget in Operating and Capital will be used as needed.

\*Note29-2: Unit rate contracts to be used on when and as required basis. Award amount represents the sum of various basic tow rates in the quantity of 1.

|    |   |                      | CITY O         | F GREATER SUDBURY<br>Request   |                         |                |                | EDING \$50,000 - SE<br>r 1, - DECEMBER 3 |   | CEMBER 2016  |  |                                   |                  |
|----|---|----------------------|----------------|--|-------------------------|----------------|----------------|--|---|--------------|--|-----------------------------------|------------------|
|    | act Number and<br>Description   | Number of<br>Bidders | Date<br>Opened | Bidders  | Budget                  | Tende<br>Estir | er/RFP<br>mate | Bid Amount (Not<br>incl. HST)            | Award<br>Amount   | Date awarded | Contract Type<br>One-Time / Multi-<br>year Contract<br>(Term)                            | Successful<br>Bidder              | RFP or<br>Tender |
|    | Contract ISD16-   |                      |                | Sentinel Pole & Traffic<br>Equipment                                   |                         |                |                | \$49,570.00                              | \$38,599  |              |  |                                   |                  |
| 30 | 191, Tender for<br>Supply and<br>Delivery of<br>Aluminum Poles<br>and Support Mast        | 3                    | 10/12/2016     | Ewing Traffic &<br>Lighting Division of<br>Ewing Flag Pole Co.<br>Inc. | \$500,000<br>*Note 30-1 | \$             | 48,405         | \$41,919.00                              | (annually) unit<br>price Contract<br>on when and<br>as required | 11/15/2016   | Multi-year December<br>5, 2016 - October 1,<br>2019 with 2 optional 1<br>year extensions | Valmont West<br>Coast Engineering | Tender           |
|    | Arms  |                      |                | Valmont West Coast<br>Engineering                                      |                         |                |                | \$38,599.00                              | basis   |              |  |                                   |                  |
|    | Contract ISD16-<br>190, Tender for  |                      |                | Tacel Limited  |                         |                |                | \$32,675.00                              | \$32,675<br>*Note 31-1  |              |  |                                   |                  |
| 31 | 190, 1 ender for   Supply and   31 Delivery of   Uninterruptable   Power Supply   Systems | 3                    | 10/4/2016      | Econolite Canada Inc.  | \$500,000               | ¢              | 30,000         | \$41,913.50                              | (annually) unit   | 11/14/2016   | Multi-year, November 14, 2016 - October 1,   | Tacel Ltd.                        | Tender           |
| 51 |   | 5                    |                | Innovative Traffic   | *Note 31-2              | φ              | 30,000         | \$23,995.00 (1)                          | on when and   | 11/14/2010   | 2019 with 2 optional 1<br>year extensions  |                                   | render           |
|    |   |                      |                | Solutions Inc.   |                         |                |                | \$84,995.00 ( 2)                         | as required<br>Basis  |              | ,  |                                   |                  |

\*Note 30-1: Budget is for all costs associated with traffic - new lights. These tenders are for supplies for traffic lights.

\*Note 31-1- The Bids received from Innovative Traffic Solutions Inc., were non-compliant, per Tender document requirements.

\*Note 31-2: Budget is for all costs associated with traffic - new lights. These tenders are for supplies for traffic lights.

|    |  |                      | CITY O         | F GREATER SUDBURY<br>Reques  |                         |                        | EDING \$50,000 - SE<br>r 1, - DECEMBER 3                        |  | CEMBER 2016  |   |                           |                  |
|----|--|----------------------|----------------|--|-------------------------|------------------------|---|--|--------------|---|---------------------------|------------------|
|    | act Number and<br>Description  | Number of<br>Bidders | Date<br>Opened | Bidders  | Budget                  | Tender/RFP<br>Estimate | Bid Amount (Not<br>incl. HST)                                   | Award<br>Amount  | Date awarded | Contract Type<br>One-Time / Multi-<br>year Contract<br>(Term)                                   | Successful<br>Bidder      | RFP or<br>Tender |
| 32 | Contract ISD16-<br>192, Tender for the<br>Supply and   | 2                    | 10/4/2016      | Innovative Traffic<br>Solutions Inc.   | \$500,000               | \$ 21,000              | \$18,215.00   | \$18,215<br>(annually)<br>unit price   | 11/14/2016   | Multi-year, November  | Innovative Traffic        | Tender           |
| 32 | Delivery of Traffic<br>Signal Displays   | 2                    | 10/4/2010      | Fortran Traffic<br>Systems Limited   | *Note 32-1              | \$ 21,000              | \$19,440.78   | contract on<br>when and as<br>required basis   | 11/14/2010   | 14, 2016 - October 1,<br>2019 with 2 optional 1<br>year extensions                              | Solutions Inc.            | Tender           |
| 33 | Contract HES16-<br>18, RFP for<br>Uniforms and<br>Accessories for the<br>City of Greater<br>Sudbury's Fire<br>(Part A) and<br>Emergency<br>Services (Part B) | 4                    | 9/20/2016      | Carleton Uniforms Inc.<br>Novacks Uniform<br>Solutions o/a Talbot<br>Marketing Inc.<br>Martin & Levesque Inc.<br>Soucie Salo Safety Inc. | \$548,749<br>*Note 33-2 | \$ 451,268.00          | highest score<br>95/100   | Unit Price<br>contract on<br>when and as<br>required basis.<br>\$2,787.80<br>(PartA)<br>\$2,998.00<br>(Part B)<br>*Note 33-1 | 11/21/2016   | Multi-year, November<br>21, 2016 - November<br>20, 2019 with 2<br>optional 1 year<br>extensions | Carleton Uniforms<br>Inc. | RFP              |
| 34 | CPS16-308, RFSO<br>for the Supply and<br>Delivery of<br>Individual Nutanix<br>Nodes in Stand-<br>Alone Chassis   | 1                    | 12/29/2016     | Zycom Technology Inc.  | \$30,000<br>*Note 34-1  | \$86,991               | Unit Prices to be<br>used on a when<br>and as required<br>basis | Standing<br>Offers<br>awarded for<br>use on a when<br>and as<br>required basis   | 12/30/2016   | multi-year January 1,<br>2017 - December 31,<br>2017 with 4 optional 1<br>year extensions       | Zycom<br>Technology Inc.  | RFSO             |

\*Note 32-1 Budget is for all costs associated with traffic - new lights. These tenders are for supplies for traffic lights.

\*Note 33-1: Awarded amount are based on unit rates for various uniform items in the quantity of one (1)

\*Note 33-2: This Budget consists of \$270,000 from EMS Capital budget and \$278,749 from EMS & Fire Operating Budgets to be used for uniform purchases and is sufficient to meet the requirements.

\*Note 34-1: This is a Standing Offer Contract, therefore, budget in Operating and Capital will be used as needed.

|  | CITY OF GREATER SUDBURY CONTRACT AWARDS EXCEEDING \$50,000 - SEPTEMBER - DECEMBER 2016  |                         |                |                        |                    |  |  |                                       |                                       |                                  |   |                                   |                        |                               |   |   |                                     |
|--|---|-------------------------|----------------|------------------------|--------------------|--|--|---------------------------------------|---------------------------------------|----------------------------------|---|-----------------------------------|------------------------|-------------------------------|---|---|-------------------------------------|
| Tenders and RFP's Awarded from September 1,- December 31, 2016 |   |                         |                |                        |                    |  |  |                                       |                                       |                                  |   |                                   |                        |                               |   |   |                                     |
|  |   |                         |                | Bidders                |                    |  |  |                                       |                                       |                                  |   |                                   |                        |                               |   |   |                                     |
|  | Contract Number and<br>Description  | Number<br>of<br>Bidders | Date<br>Opened | Groups and<br>Sections | PLM<br>Enterprises | 433748<br>Ontario<br>Limited o/a<br>John Rintala<br>Trucking | 1594686<br>Ontario Inc.<br>o/a Nadeau<br>Bros. | 1650990<br>Ontario Inc.<br>o/a Tate's | Denis Gratton<br>Construction<br>Ltd. | Dominion<br>Construction<br>Ltd. | Darren<br>Lalonde<br>(Lalonde<br>Property<br>Management | Budget                            | Tender/RFP<br>Estimate | Award<br>Amount<br>*Note 35-1 | Date<br>Awarded                           | Contract<br>Type  | Successful<br>Bidder                |
| 35   | ISD16-186, Tender for<br>the Supply and<br>Operation of<br>Snowplowing<br>Equipment, Snow<br>Removal & Sweeping<br>Equipment for<br>Water/Wastewater,<br>Plants, Lift Stations,<br>Wells, Booster Stations<br>and Tanks | 7                       | 10/25/2016     | Group 1- Section A     | NB                 | NB   | NB   | NB                                    | \$97,850.00                           | NB                               | NB  | \$545.330<br>annual<br>*Note 35-2 | 3 years                | \$5,820.00                    | )<br>)<br>)<br>)<br>)<br>)<br>)<br>)<br>) | Multi-year<br>November<br>15, 2016 -<br>November<br>14, 2019 with<br>two optional<br>1 year<br>extensions | Denis Gratton<br>Construction Ltd.  |
|  |   |                         |                | Section B              | NB                 | NB   | \$575.00                                       | NB                                    | \$525.00                              | NB                               | NB  |                                   |                        | \$525.00                      |   |   | Denis Gratton<br>Construction Ltd.  |
|  |   |                         |                | Group 2- Section A     | NB                 | NB   | \$87,240.00                                    | NB                                    | \$87,021.00                           | \$99,230.00                      | NB  |                                   |                        | \$6,283.00                    |   |   | Dennis Gratton<br>Construction Ltd. |
|  |   |                         |                | Section B              | NB                 | NB   | \$575.00                                       | NB                                    | \$660.00                              | \$627.69                         | NB  |                                   |                        | \$575.00                      |   |   | 1594686 Ontario<br>Inc.             |
|  |   |                         |                | Group 3- Section A     | NB                 | NB   | NB   | \$107,727.00                          | NB                                    | \$80,235.00                      | \$94,550.00   |                                   |                        | \$6,365.00                    |   |   | Dominion<br>Construction            |
|  |   |                         |                | Section B              | NB                 | NB   | \$575.00                                       | \$410.00                              | NB                                    | \$627.69                         | NB  |                                   |                        | \$410.00                      |   |   | 1650990 Ontario<br>Inc.             |
|  |   |                         |                | Group 4 Section A      | \$32,999.00        | \$57,141.59  | NB   | NB                                    | \$58,540.00                           | NB                               | NB  |                                   |                        | \$2,632.00                    |   |   | PLM Enterprises                     |
|  |   |                         |                | Section B              | NB                 | \$436.40   | \$575.00                                       | NB                                    | \$630.00                              | NB                               | NB  |                                   |                        | \$436.40                      |   |   | 433748 Ontario<br>Limited           |
|  |   |                         |                | Group 5- Section A     | NB                 | NB   | NB   | \$114,495.00                          | NB                                    | \$113,650.00                     | NB  |                                   |                        | \$9,435.00                    |   |   | Dominion<br>Construction Ltd.       |
|  |   |                         |                | Section B              | NB                 | \$436.40   | \$575.00                                       | \$410.00                              | NB                                    | \$627.69                         | NB  |                                   | \$410.00               |                               |   | 1650990 Ontario<br>Inc.   |                                     |

\*Note 35-1: Awarded amounts represents the price for all locations based on the Unit rates in respective groups and sections at a quantity of 1 (one).

\*Note 35-2: The estimates provided were based on past snowfalls and may not represent the actual amount of snowfall, snow removal or sanding that will be expended by the City for this service during the initial term of the contract (3 years)

Section A: includes Snow Plowing and Sanding, for all locations

Section B: includes only the hourly rate for all equipment